



uniss
UNIVERSITÀ DEGLI STUDI DI SASSARI

**Dipartimento di
Scienze economiche e aziendali**

Classe Titolo Fascicolo Allegati

THE DIRECTOR

HAVING REGARD TO the Law of December 30th 2010, No. 240;

HAVING REGARD TO the Statute of the University of Sassari issued by Rector Decree 2845, December 7th 2011, published in the Official Gazette No. 298 of December 23th 2011 (ordinary supplement No. 275), and subsequent amendments;

GIVEN the art.1, paragraphs from 314 to 337 of Law 232/2016 (Budget Law 2017) aimed specifically at identifying and financing, every five years and within the 14 CUN areas, the best 180 Departments of Italian Universities that stand out for the quality of the research produced and the quality of the development project;

SEEN that the MIUR has published the list of Departments awarded the funding and between who is also present in this Department for an amount of € 5,388,465.00;

HAVING REGARD TO that framework D3 of the Development Program of the Department of Economics and Business Sciences, in point D.3.c Use of resources from the MIUR Budget Departments of excellence and related actions, provides, among others, also visiting short and long term;

SEEN for the epidemiological emergency from Covid-19 it was not possible to start the procedures in the previous years;

SEEN the end of the state of emergency and the start of all teaching and research activities;

GIVEN the Visiting Professor/Scientist Rules, approved by Rector Decree no.10, 07/01/2014 and subsequent amendments, that at the art. 7 regulates visiting programs financed with funds allocated by the Ministerial Development Program – Departments of Excellence;

SEEN that the Scientific Committee of the Project of Excellence, in the meeting of 13 April 2022, considered opening the project's visiting program, recognizing each of the four scientific areas of the Department to formulate a proposal containing a maximum of 5 "short" positions and 3 "long" positions (lasting one month) to be held or in any case initiated by 12 december 2022;

ASSESSED the financial coverage on the following project:
PROGETTOECCELLENZADISESA2018

DECREES

Art. 1 – Purpose



Referring to the Development Program- Department of Excellence 2018-2022 of Economics and Business Department of the University of Sassari, a call for nomination and evaluation is announced. The evaluation will be based only upon qualifications and will be reserved for highly qualified scholars currently working abroad who have been asked to collaborate with the teaching and research entities of the Economics and Business Department of the University of Sassari. The available positions are 3 long-term visiting and 11 short-term visits, job descriptions and scientific research areas are described below:

Art. 2 – Object and requirement

Long term

Economics and Business Department

ID-1

Project title: The impact of social norms on sustainable consumption.

Period: 1 month - september/december 2022

Scientist Research Area: SECS-P01-ECONOMIA POLITICA

Research expectations:

The Visiting Professor will interact with the local scientific community and, in particular, with researchers working on issues related to preferences for sustainable consumption.

Profile:

The applicant must demonstrate expertise in behavioural economics through works published in academic journals or working papers.



ID-2

Project title: Startup acquisitions by dominant platforms.

Period: 1 month – september/october 2022

Scientist Research Area: SECS/P-02 – POLITICA ECONOMICA

Research expectations:

The Visiting Professor will interact with the local scientific community and, in particular, with researchers working on issues related to industrial organization and to digital economics. Moreover, she/he will teach in the Ph.D. in Economics, Management, and Quantitative Methods on topics related to digital economics.

Profile:

The Candidate must have a good record of international publications. Candidate should give evidence of experience related to the fields of industrial organization.

ID-3

Project title: Applied Economics with R.

Period: 1 month - september/december 2022

Scientist Research Area: SECS-P01– ECONOMIA POLITICA

Research expectations:

The Visiting Professor will interact with the local scientific community a) participating to ongoing research projects on the topic of spatial inequalities and polarisation and b) providing a teaching module in a seminar format (for a total of 12 hours) on the economic applications of the programming language R.

Profile:

The applicants should hold a doctoral degree in Economics or in a related field (Statistics, Econometrics, Finance). The applicants will be reviewed based on their research, teaching and activity in the scientific community. Special consideration is given to candidates with high quality research in the field of applied economics using R. When evaluating their qualifications, emphasis will be given to recent years achievements.



Art. 3 – Object and requirement

Short term

Economics and Business Department

ID-1

Project title: The UNWTO International Code for the Protection of Tourists.

Period: 6 giorni - november 2022

Scientist Research Area: IUS/06-DIRITTO DELLA NAVIGAZIONE

Research expectations:

The visiting professor will develop research activities at the Olbia branch of the Department (DiSEA) and will be involved in the project as an expert in the sector of the protection of travellers, with specific reference to the implementation of the UNWTO International Code for the Protection of Tourists.

Profile:

High-profile with international experience (corresponding at a full professor) in the sector of the protection of travellers, with specific reference to the implementation of the UNWTO International Code for the Protection of Tourists.

ID-2

Project title: data driven management and international marketing: positioning and marketing strategies of territorial product

Period: 6 giorni - ottobre 2022

Scientist Research Area: SECS-P01-ECONOMIA E GESTIONE DELLE IMPRESE

Research expectations:

The visiting professor will develop research activities and hold seminars at the Department of Economics and Business Sciences (DiSEA) as an expert in international marketing and marketing strategies, with particular reference to the territorial product sector.

Profile:

Pluriannual experience in studying and teaching international marketing and marketing strategies, with specific skills in the territorial product sector.



ID-3

Project title: Using R as a programming Language in Spatial Econometrics

Period: 6 giorni – september/dicember 2022

Scientist Research Area: SECS-P01-ECONOMIA POLITICA

Research expectations:

The Visiting Professor will interact with the local scientific community and, in particular, with researchers working on issues related to spatial econometrics.

Profile:

The visiting professor must have expertise in spatial econometrics by scientific publications in top journals (FASCIA A ANVUR). Knowledge of R as programming language and experience of teaching similar courses at both Phd and Master level is appreciated

ID-4

Project title: Exploring urban-rural dichotomy in life satisfaction

Period: 6 giorni – november 2022

Scientist Research Area: SECS/P-02 – POLITICA ECONOMICA

Research expectations:

During the visit the researcher is expected to: 1) deliver 4 lectures on topics related to his research activity and 2) interact with DISEA researchers to establish possible joint research projects.

Profile:

Expert in the field of urban and regional economics applied to the study of theoretical and empirical models on the issues of wellbeing, interregional and international migration and regional growth and development.



ID-5

Project title: Assessing the impact of location choice on individuals' achievements

Period: 6 giorni – september/dicember 2022

Scientist Research Area: SECS-P01-ECONOMIA POLITICA

Research expectations:

The Visiting Professor will interact with the local scientific community and, in particular, with researchers working on issues related to migration economics and education economics (both from on theoretical and empirical grounds).

Profile:

The visiting professor must have expertise in applied econometrics/applied theory certified by scientific publications in top journals (FASCIA A ANVUR). In addition, knowledge and expertise of the gravity model along with related estimation procedure

ID-6

Project title: Startup acquisitions by dominant platforms

Period: 6 giorni – september/dicember 2022

Scientist Research Area: SECS/P-02 – POLITICA ECONOMICA

Research expectations:

The Visiting Professor will interact with the local scientific community and, in particular, with researchers working on issues related to industrial organization and, particularly, to digital economics. Moreover, she/he will present a seminar at Disea.

Profile:

The Candidate must have a good record of international publications. Candidate should give evidence of experience related to the fields of industrial organization.



ID-7

Project title: Economics of asymmetric information: A mini course

Period: 6 giorni – september/dicember 2022

Scientist Research Area: SECS-P01-ECONOMIA POLITICA

Research expectations:

The Visiting Professor will interact with the local scientific community and, in particular, with researchers working on models characterized by the assumption of asymmetric information.

Profile:

The visiting professor must have a scientific expertise in the functioning of markets under asymmetric information. Teaching expertise at Master level is required.

ID-8

Project title: Is Locavorism a double-edged sword for sustainability and wellbeing?

Period: 6 giorni – september/october 2022

Scientist Research Area: SECS-P08-ECONOMIA E GESTIONE DELLE IMPRESE

Research expectations:

The Visiting Professor will interact with the local scientific community in order to play an active role in the life of the Department. To pursue this aim, internal seminars will be organised in order to encourage scientific exchanges among researchers and PhD students engaged in research related to tourist behavior, food marketing/tourism, sustainability and wellbeing. Further, the Visiting Professor will co-author at least one paper to be submitted and published in top ranked journal in the field of tourism and/or marketing research.

Profile:

This application requires candidates with an outstanding international profile related to the studies on tourist experience, with focus on consumer engagement and sustainability.



uniss
UNIVERSITÀ DEGLI STUDI DI SASSARI

**Dipartimento di
Scienze economiche e aziendali**

SASSARI (Italy)

Tel. +39 079 213001 Fax +39 079 213002

P.iva e cf 00196350904

Via Muroni 25 - 07100

dir.scienze-economiche-aziendali@pec.uniss.it

ID-9

Project title: Performance-base principles in Higher Education: an international comparison.

Period: 6 giorni – october/november 2022

Scientist Research Area: SECS/P07-ECONOMIA AZIENDALE

Research expectations:

The Visiting Professor will interact with the local scientific community to play an active role in the life of the Department. To pursue this aim, internal seminars will be organised to encourage scientific exchanges among researchers and PhD students engaged in research related to the public sector. Further, the Visiting Professor will co-author at least one paper to be submitted and published in a top-ranked journal in public sector research.

Profile:

This application requires candidates with an outstanding international profile related to the studies on public management in the public sector, focusing on quasi-market competition and performance measurement in higher education higher education



uniss
UNIVERSITÀ DEGLI STUDI DI SASSARI

**Dipartimento di
Scienze economiche e aziendali**

SASSARI (Italy)

Tel. +39 079 213001 Fax +39 079 213002

P.iva e cf 00196350904

Via Muroni 25 - 07100

dir.scienze-economiche-aziendali@pec.uniss.it

ID-10

Project title: Inter-organisational collaborations in healthcare.

Period: 6 giorni – October 2022

Scientist Research Area: SECS/P07-ECONOMIA AZIENDALE

Research expectations:

The Visiting Professor must collaborate with the project coordinator and her research team to design and develop the research project outlined for this position. Since the position is 'short term visiting', the project will be planned during his/her stay but conducted in the following months. Seminars will be organised to share the project idea with academics and practitioners.

Profile:

The visiting professor must be an academic with high expertise and senior positions in the field of healthcare management (honorary professor, director of specialised centres, member of boards, advisory and public appointments). He/she must have had past experiences as visiting professors in prestigious universities worldwide. He/she must have keynote lectures and seminars worldwide and must have provided policy and research advice to national and international governments and agencies. He/she must have several peer-reviewed publications and many appearing in leading scientific journals. He/she must be an Editor/Associate Editor in leading scientific journals in the field. He/she must be keen on topics such as evaluation of health systems reform, patient safety and healthcare quality, healthcare planning and management, performance



ID-11

Project title: Gender differences in Stillbirth in a Sardinian Community at the turn of the nineteenth century.

Period: 6 giorni – september/dicember 2022

Scientist Research Area: SECS-S/05- STATISTICA SOCIALE

Research expectations:

The candidate will collaborate in defining the most suitable empirical strategy for realising this project. The candidate will also provide advice on data management and preparing datasets useful for analysis. The candidate is also expected to present his / her research in a seminar of a Demography course (Bachelor's Degree in Economics and Management). The presentation can take place in English, but a basic knowledge of Italian could facilitate interaction with students.

Profile:

The ideal candidate has a solid background in the quantitative analysis of micro-data in the historical-demographic field, demonstrated by past research experiences. He/She has a PhD in Demography, Statistics, Biology, Economic History, Physical Anthropology, or related disciplines. Knowledge of the English language is essential, while at least a basic knowledge of Italian will be appreciated. Furthermore, having published in journals of recognized prestige in the demographic field will be considered a preferential title.

Art. 4 – Requirements for admission

To be admitted to the selection procedure, applicants are required to meet the following requirements before the deadline:

- a) to be permanently and continuously engaged in research activity at foreign universities or research institutions;
- b) to be in possession of a curriculum vitae of international relevance, documented by quality indicators recognized by the international scientific community;
- c) the exercise of civil and political rights;

Citizens who are not in possession of Italian citizenship must also meet the following requirements:

- 1) exercise civil and political rights in their countries of citizenship;
- 2) possession, except for the nationality, of all other requirements for the citizens of the Italian Republic;

The above requirements must be satisfied within the deadline for the submission of applications.

Art. 5 – Application

Applications must be complete and submitted electronically via the online application system available on the University of Sassari website, in the section dedicated to the selection, at www.uniss.it/visiting

Applications must be submitted by 12:00 am (Rome) on 26th August 2022.



In the electronic application form, candidates must declare, under their own responsibility and aware of the **penalties provided for in Articles 46 and 76 of Presidential Decree no. 445/00 in case of false documents and false statements:**

- 1.name and surname;
- 2.date and place of birth;
- 3.municipality of residence and address;
- 4.satisfaction of the requirements under art. 2, regarding long visit, or art.3, regarding short visit, of this notice;
- 5.citizenship which they possess;
- 6.any criminal charges (even if amnesty, pardon or judiciary forgiveness has been granted);
- 7.the exercise of civil and political rights;
- 8.that no situation, actual or potential, of conflict of interest exists, in accordance with current regulations;
- 9.possession of the assessable qualifications specified in Article 3 of this notice.

Citizens who are not in possession of Italian citizenship must also declare:

1. that they exercise civil and political rights in their countries of citizenship;
2. that they meet all the requirements for the citizens of the Italian Republic, except for nationality;

Applications must also contain the address for communications.

With their application, candidates must submit:

- a) their curriculum vitae, from which information about the assessable qualifications mentioned in this notice may be inferred;

The Administration reserves the right to verify the truthfulness of the statements made.

Art. 6 – Assessable qualification

The following qualifications, each candidate will be awarded up to 100 points overall, according to the following criteria:

1. Curriculum vitae: up to a maximum of 40 points;
2. relevance of scientific production: up to a maximum of 40 points;
3. Consistency between the candidate's profile and his/her research activity and the research project to be carried out: up to a maximum of 20 points;

Art. 7 – Board of Examiners and methods of selection

After the deadline for the submission of applications the selection commission is appointed by the Director of the Department, made up of three members of the Department on the basis of their disciplinary skills and among whom a President is identified from within.

The selection is based on qualifications.

The selection Commission verifies the admission requirements and subsequently evaluates the qualifications of the candidates, following the evaluation criteria referred to in art. 4. At the end of the work, the Commission, after a comparative evaluation, with its own resolution, taken with the

majority of the members, formulates a ranking of merit of the participants in the selection for each research grant so that, in case of renunciation by the winner, the next candidate usefully placed in the ranking takes over.

Art. 8 – Salary and tax scheme

The fee is calculated according to the type of contract of the winner (long or short visiting) as well as depending on the qualification (for long visiting), or the country of origin (for short visiting), as required by Articles 16 and 17 of the Visiting Professor/ Scientist Regulation.

Long term visits remuneration will be commensurate with the scholars' "equivalent qualification", that is:

- € 5,000 gross per month in the case of Junior Visiting (Full Professor or Associate Professor),
- € 3,000 gross per month in the case of Researcher,
- € 2,500 gross per month in the case of Post-doc Researcher.

These amounts are inclusive of deductions required by law from the University and the payee (IRAP, INPS, INAIL). The University of Sassari will also fund short stays of foreign scholars for six days.

The visitors' gross remuneration (inclusive of the estimated travel/costs) depends on their place of origin:

- € 2,000.00, for visiting scientists coming from the European Union;
- € 2,500.00, for visiting scientists coming from the Americas and Africa;
- € 3,000.00, for visiting scientists coming from Asia and Oceania.

All amounts are inclusive of deductions required by law from the University and the payee (IRAP, INPS, INAIL).

The net payable amounts may be correctly established only after the payee has chosen his/her preferred method of taxation, namely:

- a) lump-sum taxation;
- b) mixed taxation in the light of international conventions against double taxation.

If option b) is chosen, for the fee payment, it will be necessary to produce a certification attesting the fiscal residence, issued by the competent tax authority of the country of residence.

Pursuant to Article 18 of the Visiting Professor / Scientist Regulations, the Department will contribute to travel and accommodation costs up to a maximum of € 1,300.00, upon presentation of the original documentation.

Art. 9 – Approval of deeds

The selection process will conclude with the final approval of the list of selected candidates by the Board of Directors and the subsequent issuing of the Rector Decree awarding the candidates.

The final list will be published on the website <https://www.uniss.it/bandi/disea-dipartimento-di-eccellenza-bando-visiting-professor-settembre-dicembre-2022-open-call-visiting-professor-2022>.

Selected candidates will receive a formal email notification with which they are awarded the grant.

Within a period of 20 days from such notification, they are invited to submit a declaration of acceptance of the grant, on the terms specified in this notice, to the Visiting Professor Programme office, on penalty of disqualification. A form for the declaration of acceptance will be attached to the notification.

In the case of waiver or no assignment, the grant will be awarded to the next eligible candidate, according to the list order.

Art. 10 – Personal data processing

In compliance with European Rules 2016/679, the University is committed to respecting the confidentiality of information provided by the candidate. All data provided will be used only for purposes connected with the selection and award of research grant, in accordance with current regulations. In compliance with Articles 3 and 7 of Legislative Decree 33/2013, information, data, documents, including curriculum vitae, shall be published in an open format on the University website, section "Amministrazione Trasparente", and everyone has the right to know them, use and reuse them without restrictions, even for purposes other than this procedure, with the obligation to mention their source and to respect their integrity.

Art. 11 – Person in charge for the procedure

As provided for in Art. 5 of Act 241/90, the person in charge for this selection procedure is Professor Lucia Giovanelli, Director of the Economics and Business Department of the University of Sassari.

Art. 12 – Publicity

This notice will be published on the website of the University of Sassari www.uniss.it.

Art. 13 – Referral clause

For all matters not covered by this notice, the provisions on public competitions regulated by the Decree of the President of the Republic no. 487, 9 May 1994 (Regulations for access to employment in public administrations and operating methods in competitions and other forms of employment in the public service and subsequent amendments).

The Director

(Professor Lucia Giovanelli)