

Prof. Dimitri Paolini

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Full Professor of Economic Policy

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SHORT BIO

Dimitri Paolini is Full Professor of Economics at the University of Sassari. His research focuses on Digital Markets, Industrial Organization, Education and Cultural Economics. He has published in journals such as Information Economics and Policy, Journal of Economics & Management Strategy, Journal of Mathematical Economics, Journal of Public Economic Theory, and Journal of Cultural Economics. He has held visiting positions at Université Catholique de Louvain, University of Luxembourg, and Universidad de la República. He has coordinated international PhD programs and promoted multiple international agreements and collaborations.

CURRENT RESEARCH INTERESTS

Digital markets, Industrial organization, Education economics, Cultural economics.

SELECTED PUBLICATIONS & WPs

Delogu, M., Lagravinese, R., Paolini, D., Resce, G., 2024. [Predicting dropout from higher education: Evidence from Italy](#). Economic Modelling 130, 106583.

Carroni, E., Paolini, D., 2020. [Business models for streaming platforms: Content acquisition, advertising and users](#). Information Economics and Policy 52, 100877.

Belleflamme, P., Paolini, D., 2019. [Strategic attractiveness and release decisions for cultural goods](#). Journal of Economics & Management Strategy 28, 198–224.

WORKING PAPERS

- “Pricing Perishable Goods in the Digital Economy”, Mimeo (with Carroni & Paba).
- “TV Digital Transition in Italy and the Impact on Pupils’ Academic Performance”, IZA Discussion Paper No. 17623 (with Caria & Checchi).
- “Country vs. Music: Strategic Incentives of Competing Voters”, Working Paper EP02/2024 (with Battiston, Magnani, Paolini & Rossi).

PHD SUPERVISION

Boris Bilao – XL cycle (co-supervised with Prof. M. Delogu – University of Sassari)

Riccardo Paba – XXXVIII cycle (co-supervised with Prof. E. Carroni – University of Bologna)

Sandra Valeria Posadas - XXXVII cycle - Member of the Research Group in Economic Dynamics (GIDE) and the Research Group in Tourism Management and Economics (GAET) at UDELAR (co-supervised with Prof. M. Meleddu)