

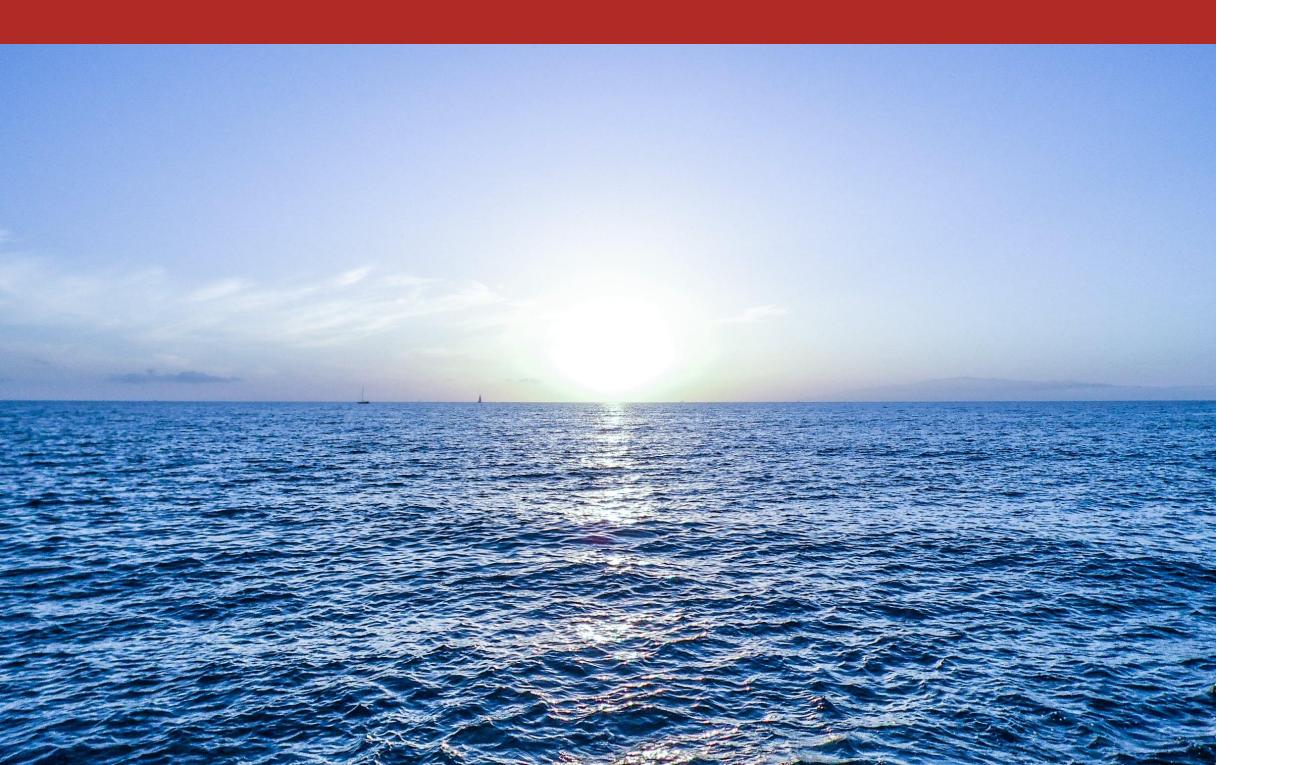


Università degli Studi di Sassari and international relations

How can the sea become a bond, rather than a barrier?

Erasmus+ Short-Term Mobility 2023-2024





Place vs non-places

- Biological diversity
- Exploitation of resources
- A destructive force that erodes our coast
- A place for trade and opportunities
- A place of humanitarian crises
- A place of securitarian crisis

- ...





The ultimate solution?

- Biological diversity
- Exploitation of resources
- A destructive force that erodes our coast
- A place for trade and opportunities
- A place of humanitarian crises
- A place of securitarian crisis

- ...



Cognitive bias When it comes to assessing risk, humans often fail to make rational decisions because our brains take mental shortcuts that prevent us making the correct choice. Since the 1960s behavioural scientists and psychologists have been researching these failings, and have identified and labelled dozens of them. Here are some that can cause havoc when it comes to assessing risks in business Social Financial Failure to estimate Short-termism GAMBLER'S FALLACY ANCHORING EFFECT OK. Do we need to look times last month. It's pretty Relying too much on the initial piece of **AVAILABILITY HEURISTIC** "I saw something very similar HYPERBOLIC DISCOUNTING "Let's just get the deal to this on LinkedIn. We need to take it seriously" BANDWAGON EFFECT ILLUSION OF VALIDITY "This worked fine in the "The whole department knows there's no factory in the Korea, it stimating our ability to make accurate predictions, especially when data appears to tell a coherent "story" should work fine here" **BELIEF BIAS** "I didn't quite follow your "Looks like we've run out argument but the conclusion seems about right" "Let's ignore Sarah's She's biased" CLUSTERING ILLUSION "This is the second week in a "Our competitors are only row that this has happened. doing well because their There must be a problem" products are cheap" "Now we've got the new "We did loads of simulations. Most of them equipment we can cut the onfirms existing preconceptions showed there's no problem" time spent on maintenance" **COURTESY BIAS** "If it ain't broke - don't fix it"

Cognitive biases





Mediatized border





