**YACHT CONCIERGE:**

We are currently looking for an enthusiastic and passionate eight Concierge to join our Agency & Concierge Team for the upcoming Summer Season.
You will have the opportunity to create memorable experiences for our clients, provide exceptional service and enjoy being part of a diverse dynamic team truly committed to reach goals and keep our standards up.

**The role of Concierge:**The Concierge will be part of a team that aims to assist customers and crews in all requests, both on board and ashore. Our Concierge team is dedicated to accommodating guest requests from the ordinary to the extraordinary.

With their skills, the local knowledge, and the personal touch, the Concierge takes care of all the aspects that can make the Customers/Yachts' experience in Sardinia, a very special one.
This high profile department carries a great responsibility.
For the nature of the field, the Concierge is required to deal with an international crowd, being really attentive to follow their highest expectations.

**Responsibilities:**Responds to all guest requests in an accurate and timely manner making recommendations based on local knowledge and yachting practices. Handle all crew and guest enquiries with the highest level of standards and professionalism, accommodating special requests whenever possible.

Be knowledgeable regarding activities available in Sardinia and the Mediterranean main areas of interest and establish close contacts with suppliers of services in order to provide information, ticketing, and reservations for guests, i.e. restaurants, hotels and clubs bookings, personal services, tours and private events organisation, private/commercial land, air and sea transport organisation;
Commercial relations with contractors handling.

**Our ideal of Concierge will have:**

The candidate must have at least one year of experience in the role of Luxury Hotel Concierge and/or in the Front Desk of Luxury services and/or in the Yachting Industry.
A good knowledge of the area is required.
A perfect knowledge of English, at least C1/C2 level required, both written and spoken. He/she must be fluent in both Italian and English. Second foreign language welcome.
He/she must be highly motivated and have the ability to work in a team that always strives for excellence.
He/she must be flexible and have organizational skills, and the ability of working under pressure.
Attention to details, the ability to multi-task and good problem solving skills are required.
Good knowledge of the Office Package (Excel in particular)

**Our values:**We encourage cooperation, diversity of thought and the ability to think outside the box. With this approach, we help talents to best express their skills. For us, diversity is a value and respect is at the heart of our inclusive culture.

**Our "talent experience":**Whoever works in Nautica Assistance, from day one, feels part of a team that supports and encourages colleagues.

The growth path allows you to develop the skills and abilities to be successful. In a work environment that encourages collaboration and creativity, the well-being of our people and flexibility are at the heart of a distinctive talent experience.

**We offer:**Full time contract - temporary 6 months. Contractual framework and salary will be assessed during the interview and they will be based on the candidate's real experience.

**Workplace:**Olbia / Porto Cervo.

**F&B OPERATOR:**

We are currently looking for Two Sales Support to join our Food and Beverage Team for the upcoming Summer Season. You will have the opportunity to create memorable experiences for our clients, provide exceptional service and enjoy being part of a diverse dynamic team truly committed to reach goals and keep our standards up.

**Ruolo F&B Sales Support:**Il Sales Support verrà inserito all'interno di un team che ha come obiettivo quello di assistere gli Chef in tutte le richieste, sia a bordo che a terra. Il Sales Support con le sue competenze fa miracoli per supportare lo chef in tutte le richieste. Il sales Support si relaziona con Chef e Chief Stewardess stranieri.

**Principali responsabilità:**Agire come punto di contatto diretto per clienti e fornitori; Gestire le relazioni con la clientela (interazioni, comunicazione prezzi, follow-up sulla soddisfazione); Gestione delle relazioni con stakeholder interni all’azienda. Seguire gli ordini di acquisto, inserirli nel sistema e assicurarne la corretta codifica. Organizzare il trasporto dei prodotti ai clienti in collaborazione con partner di trasporto interno. Aggiornare periodicamente il listino prezzi. Garantire una comunicazione chiara verso clienti e organizzazione interna sulle specifiche del prodotto. Individuazione delle opportunità, sviluppo delle relazioni commerciali

**Il nostro ideale di f&b Operator:**

Esperienza pregressa nel ruolo di 1 o 2 anni, preferibilmente in aziende del settore yachting, alimentare, personal care e affini

Inglese fluente C1

Ottime competenze informatiche (es. CRM, Passpartout, Excel)

Mentalità commerciale, comprensione delle dinamiche e dei requisiti di cliente mercato, orientamento al risultato

Ottime capacità organizzative comunicative, relazionali e di negoziazione

Deve essere molto motivato e avere capacità di lavorare in un team che punta sempre all’eccellenza.

Deve essere flessibile e avere doti organizzative.

Deve essere predisposto al cambiamento e deve avere una forte propensione al problem solving, multi-task

**I nostri valori**

Incoraggiamo la collaborazione, la diversità di pensiero e la capacità di pensare fuori dagli schemi. Con questo approccio aiutiamo i talenti a esprimere al meglio le proprie capacità. Per noi la diversity è un valore e il rispetto è al centro della nostra cultura inclusiva.

**La nostra talent experience**

Chi lavora in Nautica Assistance, fin dal primo giorno, si sente parte di un team che supporta e incoraggia i colleghi.

Il percorso di crescita consente di sviluppare le competenze e le capacità per avere successo. In un ambiente di lavoro che incoraggia la collaborazione e la creatività, il benessere delle nostre persone e la flessibilità sono al centro di una talent experience distintiva.

**Offriamo:**

Contratto full time - Tempo Determinato 5/6 mesi

**Luogo di lavoro**:

Olbia - Sardegna